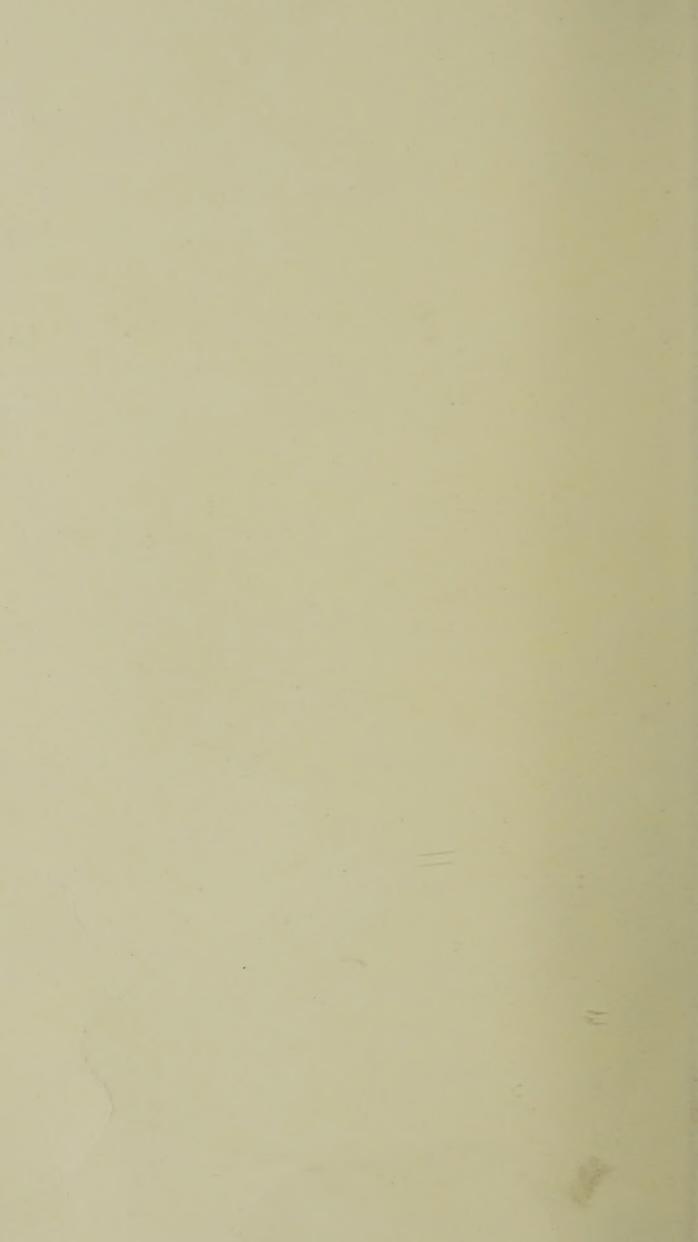
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62.00

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Roy F. Wilcox & Co.





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MONTEBELLO, CALIFORNIA
(Los Angeles County)

ANgeles 4221

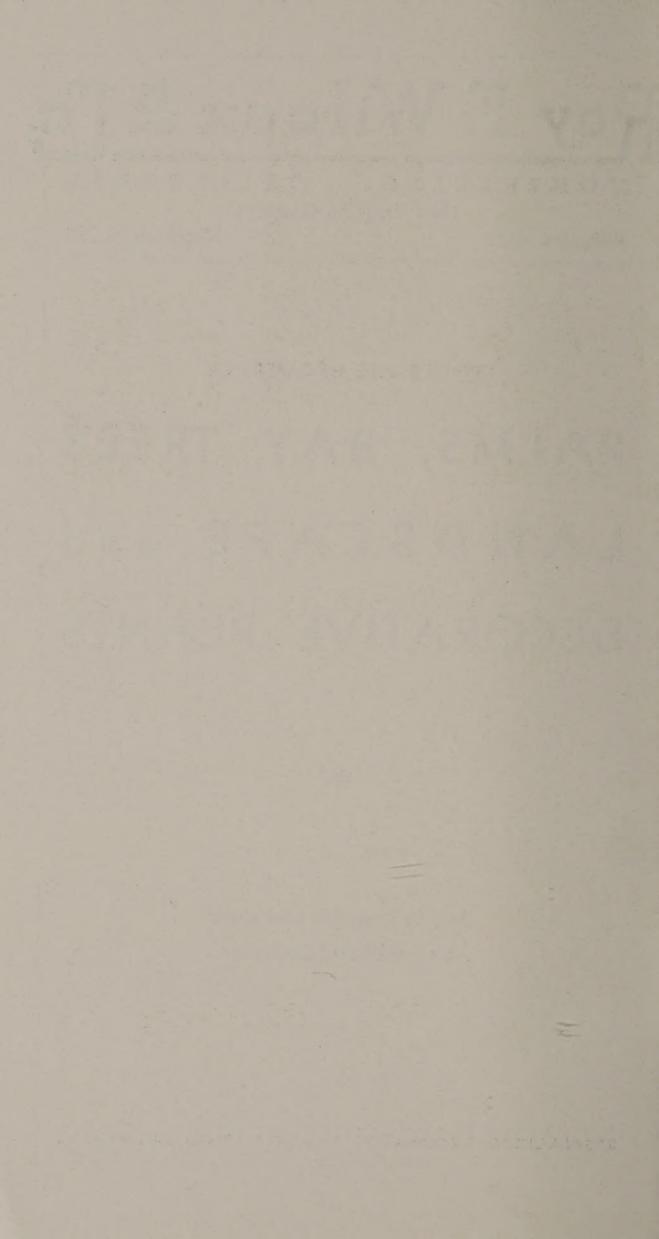
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WHOLESALE GROWERS OF

PALMS, BAY TREES LANDS CAPE and DECORATIVE PLANTS



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F. K. Wilcox



Roy F. Wilcox



T. E. Edwards

20th Anniversary Greetings

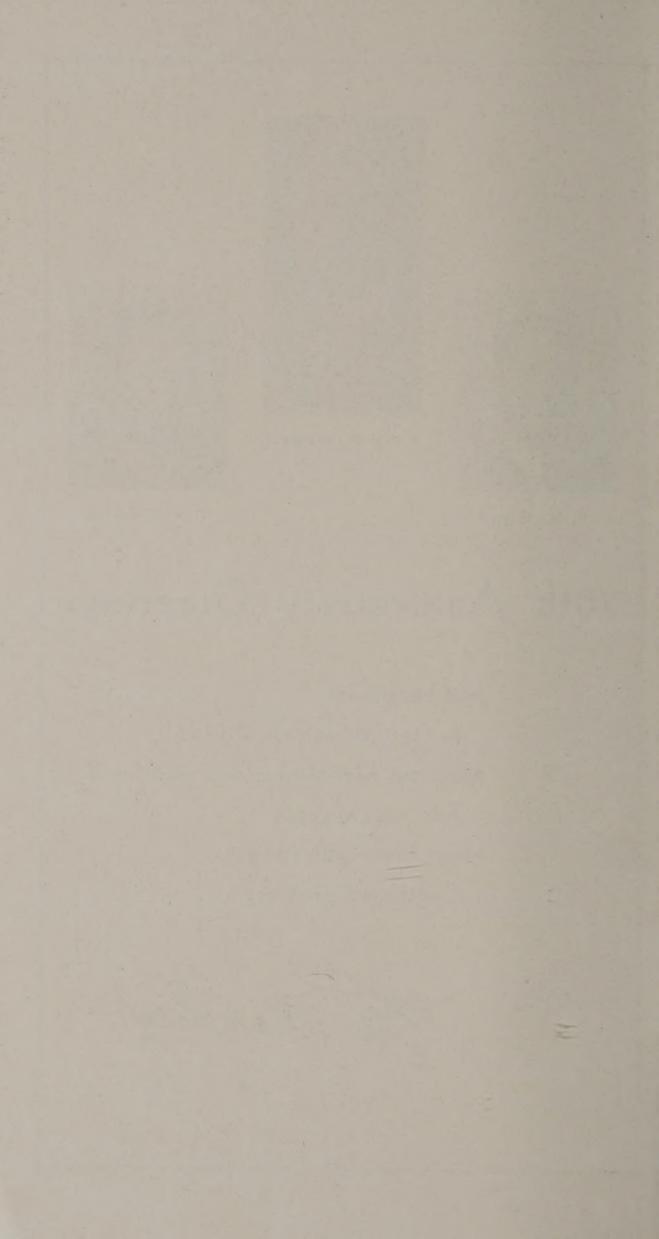
Just happiness
Is the goal for all of us.

May our friendliness and good will
For your success

Help cheer you towards

Continued progress.

For Herilan





One of several pieces of our delivery equipment which assures you of quick dependable service.

N	IIR	SF	RY	ST

Abelia grandiflora BB 2-3' " 3-4' " 4-5'	Each 1.70 2.00 2.70	10 1.50 1.80 2.50	100 1.40 1.70 2.30
Acacia Baileyana 5 gal. 5-6' " " 6-8' " floribunda	1.80	1.60 1.80	1.50 1.70
5 gal. 6-8'	2.00 2.20 2.50	1.80 2.00 2.30	1.70 1.90 2.20
" latifolia 5 gal. 2-3' " " 3-4' " " 5-6' " " 6-8'	1.70 1.90 2.20 2.40	1.50 1.70 2.00 2.20	1.40 1.60 1.90 2.00
" saligna 5 gal. 8-10' " sideroxylon	2.20	2.00	1.90
5 gal. 6-8' Acocanthera spectabilis BB 15-18" Aleppo pine (see Pinus)	2.20	2.00	1.70
Alsophila ferns 5 gal. heavy 20 inch jap. tub 5-6' tall 6-8' spread 7' overall	3.30,	3.00	

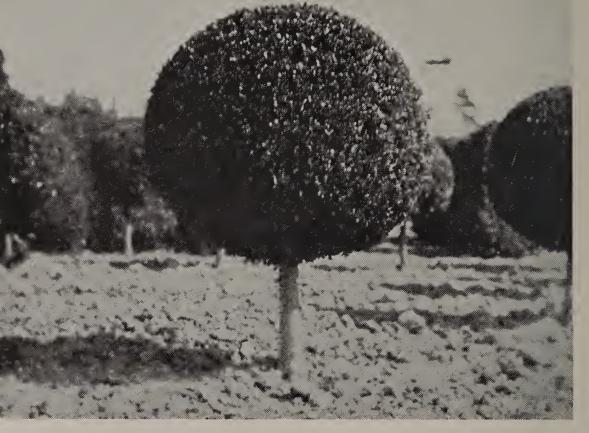
Araucaria bidwilli 3 gal. 18-24" " " 2-3' boxed 8-10' " 10-12'	1.90 18.00 0-31.50 0-45.00 0-55.00	10 1.50 1.70	100 1.40 1.60
Arbor vitae (see Thuya) Arbutus unedo (strawberry tree) BB 18-24" " 2-21/2' " 21/2-3' " 3-4' " 4-5' " 5-6' Arizona cypress (see Cupressus)	2.00 2.20 2.50 3.80 4.80 6.00	1.80 2.00 2.30 3.50 4.50 5.50	1.70 1.90 2.10
Aster fruticosa BB 12-15" spread " 15-18" " 18-24" Avocado (Established) Anaheim 16" box	1.70 1.90 2.20	1.50 1.70 2.00	1.40 1.60 1.90
Fuerte 18" " Leucadia 20" " Nabal 22" " Puebla 24" " Ryan 26" " 32" "	25.00 30.00 35.00 40.00 60.00		
Bauhinia purpurea (Orchid tree) BB 6' stem, 8-10' high, 3-4' spd. Bay tree (See Laurus) Beaucarnea recurvata tubercula	10.00		
BB 2-3'	4.30 6.00	4.00 5.50	
Beaumontia grandiflora 5 gal. heavy 5-6' trellis 6-8' " field grown 8-10'BB	4.30		2.80 3.80 4.80
BB 18-24"2-3'		1.60 1.80	1.50 1.70

Susie—"I can't marry him, Mother. He is an atheist and doesn't believe there is a hell."

Maw—"Marry him, my dear, and between us we'll convince him he is wrong."—U.S.S. Reina Mercedes Galleon.

	onia cherere	Each	10	100
(red	trumpet vine)			
	5 gal. heavy 6' staked		1.80	1.70
	5 gal. heavy 5-6' on trellis		2.50	2.30
	field grown heavy 6-8' BB	4.30	4.00	3.80
**	tweediana (yellow trumpet			
	l gal	.60	.50	.45
	5 gal. heavy 5-6' on trellis		2.50	2.30
	field grown BB		3.50	3.30
**	venusta (flame vine)	0.00	0.00	0.00
		2.00	1.80	1.70
	5 gal. staked			
**	5 gal. on trellis		2.50	2.30
	violacea (painted trumpet v			
	5 gal. heavy 3-4' staked	2.70	2.50	2.30
	Field grown 4' BB	4.30	4.00	3.80
	LT on trellis	7.00		
	large cans on trellis			
Bligh	nia sapida			
Diigi	Boxed, 5-6' stem, 4-5'			
		27.00		
	spread, 8-10' high22.50	-27.00		
	Boxed 5-6' stem, 6-8'	45.00		
	spread, 12-14' high27.00	-45.00		
Bottle	e tree (see Sterculiα)			
Bouc	gainvillea Crimson Lake			
	3" pot	.30	.27	.25
	l gal.	60	.50	.45
	5 gal. staked			2.30
	LT on trellis	Z./U		
			7.00	6.50
	large cans on trellis			
	18" boxes on trellis	22.50		
**	Praetorius			
	3" pot	.30	.27	.25
	l gal		.50	.45
	5 gal. staked		2.50	
	5 gal. on trellis			
			6.50	
	LT on trellis		0.30	5.50
_	Large cans on trellis	20.00		
	vood (see Buxus)			
Brea	th of Heaven (see Diosma)			
Brun	felsia floribunda			
	BB 18-24"	2.00	1.80	1.70
	" 2-3'		2.30	
	" 3-4'			
		0.00	2.00	2.00

Don't forget that low prices do not always indicate bargains. Often they indicate low quality. When prices are unusually low look for the reason.



Boxwood standards are always good for entrances both as tubbed specimens or planted in the ground.

		
Each	10	100
2.70	2.50	2.30
		2.80
4 00	4.00	3.80
	5.00	4.80
	2.00	1.90
	3.00	2.80
4.30	4.00	3.80
5.30	5.00	4.80
	.60	.50
8.00		
12.00		
10.00		
12.00		
15.00		
5.00	4.80	
7.50	7.20	
8.50		
11.50		
12.50		
1.00	1.00	00
1.20	1.00	.90
	2.70 3.30 4.30 5.30 6.00 8.00 9.50 10.50 12.00 2.20 3.30 4.30 5.30 .70 8.00 12.00 12.00 15.00 7.50 8.50 11.50	2.70 2.50 3.30 3.00 4.30 4.00 5.30 5.00 6.00 8.00 9.50 10.50 12.00 2.20 3.30 3.00 4.30 4.00 5.30 5.00 .70 .60 8.00 12.00 10.00 12.00 15.00 4.80 7.50 7.20 8.50 11.50 12.50 12.50

NOT II. ITIEOOX G			
California Holly (see Photinia)	Each	10	100
Camphor officinalis 5 gal. 5-6'	2.00	1.80	1.70
Canary Island pine (see Pinus) Carissa grandiflora (natal plum) BB 18-24"	1.80	1.60	1.50
`` 2-3'	2.20	2.00	1.90
`` 3-4'	3.30 4.30	3.00 4.00	2.80
Carob tree (see Ceratonia)	4.00	4.00	
Carolina cherry (see Prunus) Catalina " " "			
Catha edulis			
BB 2-3'		2.00 2.50	1.90 2.30
Cedrus Atlantica glauca (grafted)		۵.00	2.30
boxed 8-10'	27.00		
" 10-12'31.50 " 12-14'			
" deodara	0.00	2.00	0.00
BB 3′		3.00 4.00	2.80 3.80
`` 5′	5.30	5.00	4.80
" 6' boxed 18-20'		6.00	
`` 20-22′	50.00		
`` 22-24' `` 24-26'			
`` 26-30′			
planted135.00- " 30-35'200.00-			
" libani			
boxed 12-14' " 14-16'			
" 16-18′	57.50		
`` 18-20′ `` 20-26′			
" 26-30′	100.00		
planted150.00- '' 30-35'	225.00		
planted200.00-	300.00		
Ceratonia siliqua (Carob tree)	1 00	1 70	1.60
5 galBB 7-8' high 2-2½' spread	7.00	6.50	6.00
BB 7-8' high 2-21/2' spread " 8-9' high 3-4' " 9-10' high 4-5' "	9.00	8.50	8.00
9-10' nigh 4-5'	0-31.50	11.00	10.30
boxed 12-14' 31.50	0-47.50		
" 14-16′ 47.50	J-07.5U		

Cercis canadensis (red bud) 18" box established		10	100
Chamaecyparis lawsoniana alur BB 15-18"	2.00 3.00 3.80	1.80 2.80 3.50	1.70
BB 3-4'	5.30 6.00 7.50 10.00 13.50 17.50 20.00 0-45.00 45.00 57.00 72.50	5.00 5.50 7.00	4.80 5.00
" humilis BB 3'	8.00	5.50 7.50	
Choisya ternata 18-24" BB 2-3'	2.30 3.00	2.10 2.80	2.00
Citrus: Grapefruit 5' spread 6' high boxed 5-6' " 7' " " Lemon	27.00 35.00		
5' spread 6' high boxed 6' " 7' " " 7' " 8' " "	27.00 35.00 45.00		
	27.00 35.00 75.00		
" Limequat 3-4' BB			
5' spread 5' high boxed	22.50 27.00		
6-7' sprd. 8-10' high boxed	50.00 125.00		

Don't apologize for what you sell, or the price placed on it; that's just an admission that you think it's wrong.



Our citrus is of the best selected varieties, grown especially for specimen landscape work.

Cnorium tricorum BB 18-24" spread	Each 1.90 2.20	10 1.70 2.00	100 1.60 1.90
Cocculus laurifolius BB 2-3'	3.80		
Cocos arechavaletana BB 10-12' 12-14' boxed 14-16' 16-18' 18-20'		2.00	1.00
" 20-22'	6.50 5.50 7.00 10.00 12.50	5.00 6.50	
" plumosα BB 5-6' " 6-8' " 8-10' " 10-12' " 12-14' " 14-16'	5.30 8.00 10.00 15.00	3.50 5.00 7.50 9.50 14.00 20.00	3.30 4.80 7.00 9.00 13.50 19.00

Cocc	os plumosa " 16-18'" " 18-20'	40.00	10	100
	boxed 20-25'	45.00		
Coto	neaster francheti			
	BB 2-3'	1.70	1.50	1.30
	`` 3-4'	1.90	1.70	1.60
	`` 4-5'		2.00	1.90
	`` 5-6'		3.00	2.80
**	horizontalis 5 gal		1.80	1.70
**	mimosaefolia LT heavy		3.50	3.30
**	pannosa			
	14" tub 36" stem 18-20"			
	spread	6.00		
	BB 2-3′		1.40	1.30
	" 3-4'		1.50	1.40
	'' 4-5'	0.00	1.80	1.70
	`` 5-6'	0 =0	2.20	2.00
	`` 6-8′	0 = 0	3.30	3.00
	" 8-10′		4.60	4.40
**	parneyi	0.00	1,00	1.10
	BB 2-3′	2.50	2.30	2.10
	`` 3-4'	0.00	2.80	2.60
	" 4-5'	4 00	4.50	4.30
	'` 5-6'		1.00	1.00
	'' 6-8'	8.50		
	BT 3-4'	4 0 0	3.80	3.60
	'` 4-5'		0.00	0.00
	boxed 8-10' heavy 27.00			
**	Schneiderii	7-40.00		
	BB 2-3'	2.50	2.30	2.10
	" 3-4"		2.80	2.60
Cup	ressus Arizonica	0.00	2.00	2.00
Oup	l gal.	.40	.35	
	5 gal		1.50	1.40
**	macrocarpa (Monterey cyp	–	1.00	1.10
	l gal.	.40	.35	
**	sempervirens (Italian cypre		.00	
	BB 4-5'		2.50	2.30
	" 5-6'		3.00	2.80
	" 6-8′	Ø.00 Ø.00	4.50	4.30
	" 12-14'		17.00	T.00
	boxed 14-16'		17.00	
	" 16-18'			
	" 18-20'			
	10-20	40.00		

Never dispute the woman who says she has a model husband Webster says a model is a small imitation of the real thing.

Cycas revoluta (Sago palm) (See Greenhouse List)	Each	10	100
Cytisus battandieri (flannel tree) std. BB 8-10' boxed 8-10' 10-12'	22.50		
Dasylirion serratifolium BB 2-3'		2.30 2.80	2.10 2.60
V 4-5' Deodar (see Cedrus) Diosma alba	4.50	4.20	4.00
LT 18-24" spread " pulchrum (Coleonema)	2.70	2.50	2.30
BB 15-18" spread	1.70 2.50	1.50 2.30	1.40 2.10
"Reevesii (Breath of Heaven) BB 15-18" spread	1.70 2.20 3.30	1.50 2.00 3.00	1.40 1.90 2.80
Dracaena draco LT 4-5' cans 5-6'	6.00 7.50	3.00	2.00
" australis (Cordyline) BB 4-5' " 5-6'	4.30 6.00	4.00 5.50	3.80
'` 6-8'45.00- boxed 16-20'75.00-1		9.50	

Viburnum Suspensum—one of the best of the medium sized shrubs.



	(see Ulmus)	Each	10	100
Erico	melanthera (heather) l gal		.40	.35
Eryth	nrina caffra 5 gal. 3-4' boxed 8-10' '' 10-12' '' 12-14'	45.00 57.50	1.80	1.70
_ "	Crista galli (coral tree) 5 gal. 2-3'	1.70 2.50-45.00	1.50	1.40
Euca	lyptus Blakeleyi 5 gal. 5-6'	1.90 2.20 4.30	1.50 1.70 2.00 4.00	1.40 1.60 1.90 3.80
	5 gal. 6-8'	2.20 3.30 4.30	2.00 3.00 4.00	1.90 2.80 3.80
	corynocalyx (sugar gun 5 gal. 5-6'	1.70 1.90	1.50 1.70	1.40 1.60
**	ficifolia (red flowering 5 gal. 5-6'		1.70	1.60
**	McArthurii 5 gal. 5-6'	1.70 1.90 2.20	1.50 1.70 2.00	1.40 1.60 1.90
11	polyanthemos (red box) 5 gal. 5-6'	1.70 1.90 2.20 4.30	1.50 1.70 2.00 4.00	1.40 1.60 1.90 3.80
**	punctata 5 gal. 6-8'	1.90 2.20	1.70 2.00	1.60 1.90
	rudis (desert gum) 5 gal. 5-6'	2.20 4.30	1.50 2.00 4.00	

Bobby—"Mama, what is a 'second-story man?""
Mrs. Bungstarter—"Your father is one. If I don't believe his first story he always has another ready."

Euca	lyptus saligna	Each	10	100
Luca	5 gal. 5-6'	1.70	1.50	1.40
	'' 6-8'	1.90	1.70	1.60
	'' '' 10-12'	2.40	2.20	2.00
**	sideroxylon rosea (iron barl	c)		
	5 gal. 5-6'		1.70	1.60
	'' '' 6-8'	2.20	2.00	1.90
	18" box 12-14'	12.50		
**	spathulata			
	5 gal. 3-4'		1.50	1.40
**	5-6/	1.90	1.70	1.60
	stricklandii	1.70	1.00	1 40
	5 gal. 5-6'		1.50	1.40
**	tereticornis (slaty gum)	1.90	1.70	1.60
	5 gal. 5-6'	1.70	1.50	1.40
	" " 6-8'	1.90	1.70	1.60
	" " 8-10′	2.20	2.00	1.90
	" " 10-12'	2.40	2.20	2.00
	LT 8-10'	4.30	4.00	3.80
**	viminalis (manna gum)			
	5 gal. 5-6'	1.70	1.50	1.40
	'' '' 6-8/	1.90	1.70	1.60
	LT 10-12'		4.00	3.80
	18" box 12-14'	12.50		
_	dier fruit trees	10.00		
	LT			
	18" box	.13.50		
Eug	eniα hookeri bush	F.O.	40	0.5
	l gal	.50	.40	.35
	Standard 14" tub, 42" stem,	10.00		
	26" cr Standard 20" tub, 42" stem,	10.00		
	54-60" cr			
**	myrtifolia bush	33.00		
	'l gal.	50	.40	35
	5 " 5-6'	1.70	1.50	
**	myrtifolia pyramid			
	14" tub 7-8'	14.50		
	14" `` 8-9'	18.50		
**	Smithii			
	5 gal. 3-4′	1.70	1.50	1.40

BILLBOARDS

I think that I shall never see A billboard lovely as a tree Perhaps, unless the billboards fall, I'll never see a tree at all.

Euonymus aurea marginata BB 12-15"	Each 1.20 1.70	10 1.00 1.50	100 .90 1.40
" duc D'Anjou BB 3-4' " 4-5'	2.50 3.00	2.30 2.80	2.10 2.60
" japonica			
BB 12-15"	1.20	1.00	.90
`` 15-18″	1.70	1.50	1.40
`` 18-24"	1.90	1.70	1.60
`` 2-3′	2.20	2.00	1.90
" 3-4'	3.30	3.00	2.80
" 4-5'	4.30	4.00	3.80
" 5-6'	5.80	5.50	0.00
	7.40	7.00	
" 6-8′	9.00	7.00	
" 8-10′			
" japonica variegated (media		1.70	1 00
18-24" BB	1.90	1.70	1.60
2-3′ BB	2.20	2.00	1.90
silver queen			
BB 12-15"	1.20	1.00	.90
`` 15-18″	1.70	1.50	1.40
Evergreen grape (see Vitis)			
Feijoa sellowiana (pineapple gua	ava)		
BB 18-24"	1.80	1.60	1.50
`` 2-3′	2.00	1.80	1.70
" 3-4'	2.50	2.30	2.10
`` 4-5′	3.50	3.30	3.10

Ficus microphylla to be grown into specimen standards for tubs and larger trees.



Ficus macrophylla bush BB 3-4'	4.40 7.00 12.00 20.00 27.50 10.00 12.50 15.00 20.00 -45.00 -57.50 -75.00		
" microphylla bush	2.20	2.00	1.80
BB 2-3'			
'\ 4-5'		4.00 5.00	3.80 4.80
" nitidα	0.30	5.00	4.00
	1.80		
'` 18-24" '` 2-3'		2.00 2.50	1.90
" 3-4'		3.00	2.80
'` 4-5'	5.30	5.00	4.80
" 5-6′	7.50	7.00	
Flannel tree (see Cytisus) Gardenia mystery			
12-15" BB	1.70	1.50	1.40
15-18" ``	2.20	2.00	1.90
Genista fragrans (sweet or canar	_		1.00
3-4' BB		2.00	1.90
Grevillea robusta (silk oak)	0.00	0.00	
5 gal. 5-6'	1.70	1.50	1.40
boxed specimen trees57.50	1.90	1.70	1.60
Guava (see Psidium and Feijoa)	-70.00		

DARK PHILOSOPHY

"Hi, there, you; didn't you tell me you never got tired?"
"Dat's right, boss, Ah allus stops an' rests befo' Ah gets tiahd."—
Santa Fe.

The hardest job of all is that of finding a soft job.

Hardenbergia monophylla bush 2-3' BB	Each 2.50 4.00	10 2.20 3.80	100
" ovata rosea and alba 5 gal. on trellis Heather (see Erica)	2.70	2.50	2.30
Hibiscus Agnes Gault BB 2-3'	2.70 3.80	2.50 3.50	2.30 3.30
" 4-5' " Agnes Gault improved BB 2-3'	5.00	4.60 2.50	2.30
" orange and maroon BB 2-3'	2.70	3.50 2.50	2.30
" geach blow BB 2-3'	3.80 2.70	3.50 2.50	2.30
" 3-4'. " Prince Takamoto BB 18-24". " 2-3'	3.80 2.20 2.70	3.50 2.00 2.50	3.30 1.90 2.30
single red BB 3-4' 4-5'	3.80 5.00	3.50 4.60	3.30
Holly (see Ilex and Photinia) Honeysuckle (see Lonicera) Hypericum moserianum	0.00	1.00	
BB 18-24" spread	1.70 1.90	1.50 1.70	1.40 1.60
BB 18-24"	3.00 5.00 7.00	2.80 4.80 6.50	2.60 4.60
" latifolia BB 2-3' Incense cedar (see Libocedrus) Italian cypress (see Cupressus)	3.30	3.00	
Itea illicifolia BB 18-24"	2.40 3.30	2.20 3.00	2.00 2.80
Jacaranda mimosaefolia 5 gal. 5-6'	1.70 2.00 2.40	1.50 1.80 2.20	1.40 1.70 2.00
BB 7-8' 2-21/2' spread	6.00 8.00 10.00 13.50	5.50 7.50 9.50 12.50	5.00 7.00 9.00 12.00
·· 10-12′ 4-5′ ··	10.00	12.00	12.00

Jaca	randa mimosaefolia	Each	10	100
	boxed 10-12'			
	" 12-14'22.50	-31.50		
	'' 14-16'31.50	-45.00		
	'' 16-18'45.00			
	" 18-20'57 . 50	-85.00		
Jasm	inum floridum		1.00	
	BB 2-3′		1.80	1.70
	3-4'	2.20	2.00	1.90
**	gracillumum	00	Γ0	A 1°
	l gal	.bU	.50	.45
**	18" box on trellis	22.50		
	Grand Duke	0.70	0.50	0.20
	BB 15-18"		2.50 3.00	2.30 2.80
	" 18-24" 2-3'	4.30	4.00	3.80
	'` 3-4'	6.00	5.50	3.00
**	grandiflorum	0.00	0.00	
	5 gal. heavy 5-6' staked	2.00	1.80	1.70
	" " on trellis	2.70	2.50	2.30
	hvy. field grown 6' hvy. BB	5.30	5.00	4.80
	18" box on trellis			
**	lucidum			
	l gal	.50	.40	.35
**	field grown 6-8' BB	5.30	5.00	4.80
***	primulinum	0.770	0.50	0.00
	5 gal. on trellis		2.50	2.30
	field grown heavy 8-10' BB			
	LT on trellis			
**	revolutum	22.00		
	5 gal. staked	2.00	1.80	1.70
	" " on trellis	2.70	2.50	2.30
**	stephaneuse			
	5 gal. staked	2.00	1.80	1.70
	" on trellis		2.50	2.30
	field grown 8-10' BB			
	" 10-12′ BB			
	LT on trellis			
	18" box on trellis	22.50		
			0 0	

EVOLUTION OF A MAN'S AMBITIONS

To be a circus clown.

To be like dad. To be a fireman.

To do something noble.

To get wealthy.
To make ends meet.
To get the old-age pension.—Santa Fe Magazine.



A bird's eye view of an exceptionally fine block of Bay Trees.

Juniperus Pfitzeriana BB 15-18" spread	Each 2.00 2.40	10 1.80 2.20	100 1.70 2.10
" sabina tamariscifolia l gal. BB 15-18" spread. " 18-24" "	.70 2.00 2.40	.60 1.80 2.20	.55 1.70 2.00
Koelreuteria bippinata std. BB 6' stem 3' spread	г оо		4.00
8-9' overallBB 6' stem 4' spread 9-10' overall		5.00 7.00	4.80 6.50
BB 6' stem 5' spread 10-12' overall		9.00	8.00
BB 6' stem 6' spread 10-12' overall		3.00	0.00
Laurustinus (see Viburnum tinus))		
Laurus nobilis bush (Bay bush) BB 3-4'	5.30 7.00 10.00	4.00 5.00 6.50 9.50	3.80 4.80
" pyramid BB 4'	12.50		

Laurus pyramid	Each	10	100
'' 7'			
" 8′ " 9′	24.00		
" 10′	36.00 36.00		
	42.00		
" nobilis standard (Bay tree)	12.00		
14" tub, 40" stem,			
26" crown, 6½ overall	15.00		
14" tub, 40" stem,			
28" crown, 6½' overall	17.50	,	
14" tub, 40" stem,	00.00		
30" crown, 6½' overall	20.00		
14" tub, 40" stem, 32" crown, 6½, overall	22.50		
16" tub, 40" stem,	22.00		
32" crown, 6½ overall	25.00		
16" tub, 40" stem,	20.00		
34" crown, 6½' overall	27.50		
16" tub, 40" stem,			
36" crown, 7' overall	30.00		
16" tub, 40" stem,	00.50		
38" crown, 7' overall	32.50		
18" tub, 40" stem,	25.00		
38" crown, 7' overall 18" tub, 40" stem,	33.00		
40" crown, 7' overall	37.50		
20" tub, 38" stem,	07.00		
40" crown, 7' overall	40.00		
20" tub, 52" stem,			
44" crown, 8½ overall	45.00		
22" tub, 60" stem,			
54" crown, 9½' overall	47.50		
Lavandula dentata (French Lave			
l gal.	.40	.30	.25
BB 15-18"	1.40	1.20	
" 18-24"		1.50	1.40
Lawson Cypress (see Chamaecy	paris)		
Lemon guava BB 18-24"	1.70	1.50	1 40
" 2-3'		1.80	
" 3-4'	2.50		
" 4-5'	3.50		
" 5-6'		4.50	

Go over your books to see what old customers have not ordered plants recently. Send them a letter. Some of the people who were not such free spenders a year or two ago now have money.

	ospermum laevigatum	Each	10	100
(Aus	stralian tea tree)			
	BB 2-3′		1.90	1.70
	" 3-4'	2.70	2.50	2.30
	" 4-5′	3.30	3.00	
**	Reevsii			
	BB 18-24"	2.80	2.50	2.30
	" 2-2 ¹ / ₂ '		3.00	2.80
	1 01/2 01	4.00	3.80	2.00
	" 2 ¹ / ₂ -3'		3.00	
	4'			
Libo	cedrus decurrens (Incer	nse cedar)		
	boxed 10-12'	27.00-45.00		
	" 12-14'	45.00		
	" 14-16'			
	" 16-18'			
	" 18-20'			
T :		05.00-05.00		
Ligu	strum Henryii	1.00	1.00	1 50
	BB 18-24"		1.60	1.50
	Z-3'		2.00	1.90
	" 3-4′	3.30	3.00	2.80
**	ciliatum			
	BB 18-24"	1.80	1.60	1.50
	" 2-3'	0.00	2.00	1.90
**	nepalense			
	BB 18-24"	1.80	1.60	1.50
	" 2-3'	· - · ·	2.00	1.90
	" 3-4'	2.20 2.00		
T		3.00	2.80	2.60
Loni	cera aurea reticulata	1.00	1 60	1.00
	5 gal. staked	1.80	1.70	
	on trellis		2.50	2.30
**	halliana (Hall's Hone	ysuckle)		
	5 gal. on trellis	2.70	2.50	2.30
**	heckrotti field grown			
	6' heavy BB	7 00		
**	hildebrandiana (Gian		.)	
	5 gal. on trellis		4.00	3.80
	18" box on trellis	4.00	4.00	3.00
**		23.00-30.00		
	japonica purpurea	0.70	0.50	0.00
**	5 gal. on trellis	2.70	2.50	2.30
	nitida			
	l gal		.30	25
	BB 15-18"	2.00	1.80	1.70
	`` 18-24"	2.40	2.20	2.00
	" 2-3'	3 30	3.00	
			0.00	2.00

Junk Man—Any old beer bottles you'd like to sell, lady? Old Maid—Do I look as though I drank beer? Junk Man—Any vinegar bottles you'd like to sell?

	Each	10	100
BB 7-8' 11/2-2' spread	12.00	11.50	6.00
" 10-12′ 3-4′ "	18.00		
boxed 10-12'27.00			
'` 14-16'31.50			
'` 16-18'45.00			
" 18-20'57.50 Mahonia illicifolia (Dwarf Oregon		`	
BB 15-18"		2.00	1.90
'` 18-24"		2.50	2.30
`` 2-3′		3.60	
Mandevillea suaveolens (Chile Ja 5 gal. on trellis		2.50	
Melaleuca hypericifolia	2.70	2.00	
BB 4-5′		2.30	2.10
" 6-8'	3.50	3.30	3.10
" nesophilα BB 4-5'	3.00	2.80	2.60
" 5-6'	4.50	4.20	2.00
" 6-8′ <u>-</u>	6.00	5.50	
Monterey pine (see Pinus) Myrtus communis			
BB 18-24"	1.80	1.60	1.50
" 2-3′	2.20	2.00	1.90
" 4-5'	4.00	2.80	2.60
" microphylla compacta	4.00	3.80	3.60
	1.70	1.50	1.40
BB 15-18" spread	2.00	1.80	1.70
" 2-3' " mimosαefoliα	3.00	2.80	2.60
BB 10-12"	1.80	1.60	1.50
Nandina domestica			
BB 18-24"	1.80	1.70	1.60
`` 2-3' `` 3-4'	2.20 3.30	2.00 3.00	1.80
Natal plum (see Carissa)	0.00	0.00	
Nerium (Oleander) double pink	0.00	0.00	0.00
BB 4-5'	3.30 4.30	3.00 4.00	2.80
° 6-8′	5.30	5.00	4.80
" 8-10′	6.50	6.00	1.00
" flush white	0.00	0.00	0.10
BB 3-4'	2.50 3.50	2.30 3.30	2.10
`` 5-6'	4.80	4.50	4.30

Nerium (Oleander) Mrs. Roeding BB 2-3' spread " 3-4' " 5-6' " 6 7'	Each 2.00 2.50 4.30	10 1.80 2.30 4.00	100 1.60 2.10 3.80
" 6-7' "	2.00 2.50 3.50	4.50 1.80 2.30 3.30	1.60 2.10 3.10
" single red BB 2-3' " 3-4' " 4-5'	2.00 2.50 3.50	1.80 2.30 3.30	1.60 2.10 3.10
" variegated BB 3-4' " 4-5' " 5-6'	1.90 2.20 3.00 4.30	1.70 2.00 2.80 4.00	1.60 1.90 2.60 3.80
New Zealand Flax (see Phormium Oak (see Quercus)	n)	4.00	3.00
Olive (Olea) Mission and Manzar BB 6-8' " 8-10' " 10-12' boxed 10-12'	10.00 12.00 14.50 -27.00		
Oregon Grape (see Mahonia)			
Osmanthus fragrans BB 18-24"		2.00 2.80	1.90 2.60
Oteheite orange BB 12-15" spread	2.00 2.20 3.00 4.50 6.00	1.80 2.00 2.80 4.20 5.50	1.70 1.80 2.60
Parkinsonia aculeata (Jerusalem 5 gal. 5-6' " " 6-8' " " 8-10' " " 10-12' Peppers (see Schinus)	1.70 1.90 2.20	1.50 1.70 2.00 2.50	1.40 1.60 1.90 2.30

If only half measures are exerted, one can hardly expect to receive full-measure results. This is true in the nursery as well as in the store.



Our many varieties of large shrubs like this Pittosporum Undulatum assures you of a good selection from which to choose.

" 8-10'	
Philadelphus Mexicanα BB 2-3′ 2.00 1.80 1.7 " 3-4′ 2.70 2.50 2.3 " 4-5′ 3.30 3.00 2.8	30
Phoenix reclinata BB 6-8′	
Phormium tenax variegata (New Zealand Flax) BB 2-3' 2.50 2.30 2.1 3-4' heavy 3.00 2.80 2.6 4-5 4.00 3.80 3.6	60
Photinia serrulata nova BB 18-24" 2.20 2.00 1.9 " 2-3' 3.00 2.80 2.6 " 3-4' 4.00 3.80 3.6	60

D:			Eac		100
			ry Island Pin		0.00
			4.3		3.80
	`` 6-8'		6.5	0 6.00	5.80
	" 8-10)′	9 . 5	0 9.00	
	`` 12-]	4'	20.0	0	
,		12-14′		Û	
	11		27.00-31.0		
	11		31.50-45.0		
	11				
	11		45.00-57.0		
			45.00-65.0		
	11	24-28′	57.50-75.0	0	
	**	28-32′	75.00-100.0	0	
**	halepe	nsis (Aleppo	o pine)		
			2.7	0 2.50	2.30
1	" 1_5/		3.3		2.80
			4.3		3.80
	0-8		6.0		
	0-10)′			
	" 10-1	. 2′	12.5	0	
	`` 12-1	.4′	18.0	0	
]			100.00-165.0	0	
	11		235.0		
** ;	incianio	(Monterey			
			27.00- 45.0	\cap	
J					
	11		45.00- 57.5		
	11		57.50- 75.0		
			65.00~ 85.0		
	11	24-28′	85.00- 95.0	0	
	11	28-32′	90.00-100.0	0	
	11	32-364	100.00-150.0	n	
	11		125.00-175.0		
٠,	ninoa (Italian stone		O	
			3.30	3.00	2.80
1					
			4.30		3.80
,	4-51.		5.3		4.80
, l		10-12′		_	
	11	12-14′	60.01	0	
	**	14-16′	72.50	0	
Pittos	oorum	crassifolium			
		2-3′		0 1.80	1.70
1			2.4		2.00
•			3.30		2.80
T					
1			3.80		3.30
	J-0°.		5.00		4.60
	6-8'.	••••	7.00		
			10.00	9.00	
I	Boxed	10-12′	27.00		

Pittosporum eugenioides BB 18-24" ' 2-3' ' 3-4' ' 4-5' ' 5-6'	2.20 2.70 3.80	10 1.80 2.00 2.50 3.50 5.00	100 1.70 1.90 2.30 3.30 4.80
" nigricans BB 2-3' " 3-4' " 4-5' " 5-6' " 6-8' " 8-10' boxed specimens 9-10' 30" box 10-12' 30" " 12-14'	4.40 6.20 11.50 27.00 45.00	1.80 2.20 3.00 4.20 6.00	1.70 2.00 2.80 4.00
" phillyrαeoides BB 4-5' " 5-6' " 6-8' boxed 8-10' " 10-12' 30" box, 12-14' high, 6' spread " rhombifolium bush BB 2 4'	5.50 8.00 18.00 27.00 45.00	3.50 5.00 7.00	3.30
BB 3-4′	3.00	2.80 3.80	2.60

A field of young Pittosporum undulatum, one of the best plants for specimen work or mass planting.



Pittosporum rhombifolium bush '` 5-6' '` 6-8' '` 8-10' boxed 10-12' '` 12-14'	6.00 8.00 12.00 18.00 0-31.50	5.50	100
"rhombifolium standard BB 7-8' high, 3' spread BB 10-12' high, 4' spread 24" box, 10-12' high, 6' spread	15.00 0-31.50 45.00 0-57.50 0-65.00 0-75.00		
" Rαlphii BB 4-5' " 5-6' " 6-8'	5.30	5.00	3.80 4.80
" tobirα bush BB 18-24" " 2-3' " 3-4' " 4-5'	3.80	2.50	2.40 3.30
" tobira standard BB 40" stem, 24" cr, 5' overall BB 36" stem, 24" cr, 5' overall BB 40" stem, 26" cr, 5' overall BB 40" stem, 28" cr, 5' overall 24" box, 36" stem, 48" crown 5' overall	12.50		

Rastus—"Did brudder Brown gib de bride away?"
Sam—"No sah! He's gwine let de groom fine dat out fuh hisse'f."—Santa Fe Magazine.

When you think an unkind thing about someone, think several times before you say it.



A fine block of Pittosporum undulatum trees, ideal for street planting or garden specimens.

Pittosporum undulatum bush BB 2-3'	2.20 3.30 4.80 7.00 57.00 57.50 00.00 35.00	4.50	2.80 4.30
" undulatum low standards boxed 42" trunk 4-8' crown	p	rice on r	equest
" undulatum standard 2-3' spread 7-8' high BB 3' " 8-9' " " 3-4' " 6' trunk 9-10' high BB 4' spread 6' trunk 10-11' BB	9.00 12.50 14.00	8.00	7.00
BB 5' spread 6' trunk 11-12' 5-6' spread 6' trunk 12-13' BB	24.00 27.00 -40.00		

Pittosporum undulatum standard	Each	10	100
30" box 7-8' spread 6' trunk	45.00		
30" box 8-9' spread 6' trunk	10.00		
14-16′50.00	-57.50		
30" box 9-10' spread 6' trunk 16-18'57.50.	_72		
36" box 10-12' spread 6'	-72.00		
trunk 17-19'	75.00		
42" box 10-14' spread 6'	00.00		
trunk 20-22'75.00- (many trunks) boxed	-90.00		
14-16'	-57.50		
(many trunks) boxed	TF 00		
16-18'57.50 (many trunks) boxed	-75.00		
18-20'75.00-1	100.00		
" viridiflorum			
BB 2-3′			2.40
" 3-4'	3.80	3.50	3.30
" 4-5' 5-6'	5.3U 7.00	5.00	4.80
`` 6-8′			
Podocarpus elongata			
BB 4-5′	5.30	5.00	4.80
" 5-6'	7.00		
" 6-7′	9.00		
" 7-8' " 8-10'	11.00		
" macrophylla	13.00		
BB 5-6'	9.00		
`` 6-7′	12.00		
`` 7-8'	15.00		
``_8-9 ′	20.00		
14" tub 7-8'	17.50		
Prince Caroliniana (Carolina Ch	~~~~)		
Prunus Caroliniana (Carolina Ch BB 2-3'		2.00	1.90
" 3-4'		2.50	2.30
`` 4-5′		3.30	3.10
" integrifolia (Catalina Cherry		0.00	1.00
BB 2-3′		2.00	1.90
3-4 ⁷		2.50 3.30	2.30
	0.00	0.00	0.10

It is the fellow with a "block head" who goes around with a chip on his shoulder.

KOT F. WILCOX 8	<u> </u>		<u> </u>
Prunus integrifolia	Each	10	100
(Catalina Cherry) standard	7.00	0.50	0.00
BB 6-8′		6.50	6.00
" 8-10′		9.50	
boxed 10-12'18.00			
`` 12-14′27.00	1-45.00		
`` 14-16′45.00	-57.50		
'` 16-18′57.50	-72.50		
Psidium cattleianum (Strawberry			
BB 18-24" spread	1.80	1.60	1.50
BB 18-24" spread	2.20	2.00	1.90
`` 3-4' ``	3.20	3.00	2.80
		0.00	۵.00
Punica nana (dwarf Pomegranate	e <i>)</i>	1.00	1 70
15-18" BB	2.00	1.80	1.70
Pyracantha splendens	1.00	1.00	1.50
5 gal. 3-4'		1.60	1.50
Quercus agrifolia (California Liv			
5 gal. 4-5'	2.20	2.00	1.90
'' 5-6′	2.40	2.20	2.00
boxed 8-10'18.00			
`` 10-12′22.50	-30.00		
`` 12-14′27.00			
`` 14-16′35.00			
`` 16-18′45.00			
`` 18-20′57.00			
'` 20-22′95.00-			
	120.00		
" suber (Cork Oak)	10 50		
BB 8-10′			
<u>" 10-12′</u>	15.00		

Double row of Schinus Molle. A tree of this kind creates a finished effect on any landscape job.



Red bud (see Cercis) Redwood (see Sequoia)	Each	10	100
Rhus integrifolia (Sour berry)			
5 gal. 2-3'	1.90	1.70	1.60
5 gal. 2-3'	2.20	2.00	1.90
`` `` 4-5′	2.70	2.50	2.40
'' '' 5-6'	3.30	3.00	2.80
" ovata (Sugar bush)	2.70	2.50	2.40
5 gal. 4-5'	. 4.70	4.00	2.40
Sago palm (see Cycas)			
Schinus molle (Calif. pepper)			
5 gal. 5-6'	1.70	1.50	1.40
'' '' 6-8'	1.90	1.70	1.60
" " 8-10′	2.20	2.00	1.90
LT 8-10'		4.00	3.80
BB 7-8′		4.30	4.10
" 8-10' 3-4' spread" 10-12' 4-6' "	. /.UU	6.50 9.50	6.00 9.00
boxed 10-12'	. 10.00 27.00	9.00	3.00
'` 12-14'27.00			
" 12-14' spread	3 10.00		
14-16' high45.00	0-57.50		
" 12-14' spread			
16-18 ⁷ high57.50	0-75.00		
" 14-16' spread			
18-20' high75.00			
" terebinthifolius (Brazilian p			
5 gal. 5-6'	1.70	1.50	1.40
" " 6-8′	. 1.90	1.70	1.60
" " 8-10′		2.00	1.90
BB 6' stem, 2-3' spread, 7-8 overall	7.00	6.50	6.00
BB 6' stem, 3-4' spread		0.00	0.00
8-10' overall	10.00	9.50	9.00
BB 6' stem, 4-5' spread	,		
8-10' overall	. 12.50		
BB 6' stem, 5-6' spread			
10-12' overall	. 15.00		
boxed 6' stem, 8' spread, 9	0 25 00		
overall27.0 30" box, 6' stem, 9' spread			
10-12' overall			
30" box, 6' stem, 11' spread			
10-12' overall			

St. Peter—"And here is your golden harp."

Newly Arrived American—"How much is the first payment?"—

Exchange.

Sequoia gigantea (Giant Redwood)	Each	10	100
BB 3-4′	6.00		
" 4-5'sempervirens (Calif. Redwo			
BB 3-4′	2.70	2.50	2.30
`` 4-5' `` 5-6'	3.80 5.30	3.50 5.00	3.30 4.80
`` 6-8′	6.80	0.00	1.00
" 8-10' " 10-12'	9.00 12.00		
" 12-14'	16.00		
Silk Oak (see Grevillea)			
Solandra guttata (cup of Gold) 5 gal. heavy	3.80	3.50	3.30
field grown 8' BB		5.50	5.50
Solanum wendlandi	0.00	1.00	1.70
5 gal. staked " " on trellis	2.00 2.70	1.80 2.50	1.70 2.40
field grown 8' BB			
Sour berry (see Rhus) Sugar bush (see Rhus)			
Spiraea Anthony Waterer			
15-18" BB	1.90	1.70	1.60
" double white BB 3-4'	2.40	2.20	2.00
" single white BB 3-4'	2.40	2.20	2.00
Strawberry tree (see Arbutus)	2.10	2.20	2.00
Sterculia bidwilli LT 12-14'	8.00		
" diversifolia (bottle tree)		1.00	1 70
5 gal. 5-6'	2.50	2.30	1.70 2.10
Stone pine (see Pinus) Strelitzia reginae			
2½" pot		Doz. 4.20	30.00
4"		7.20	
6" '` 10" tub	1.30		
	10.00		

Too many people dispose of all their problems by saying "I'll take care of it next week."

Underselling is costing a tremendous figure in lost sales every day.

Prestige is an invaluable asset. It is attained only by consistent endeavor. Reliability is one of the foundation stones of prestige.

Sycamore California native	Each	10	100
5 gal. b-8'	2.ZU	2.00	1.90
" " 8-10'boxed single tree	2.40	4.40	۷.00
14-16'45.00)-57.50		
boxed single tree 16-18'57.50			
boxed single tree)-75 00		
boxed single tree 20-24'75.00	0-90.00		
boxed 3 tree clumps 14-16′			
boxed 3 tree clumps 16-18'			
boxed 3 tree clumps 18-20'			
boxed 3 tree clumps 20-24′75.00	1-90.00		
18" box 14-16' single	15.00		
24" \\ 16-18' \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	27.00		
Tecoma australis			
5 gal. on trellis	2.70	2.50	2.40
" jasminoides alba	0.00		
5 gal. 3-5' heavy staked		1.80 2.50	
" " on trellisfield grown 3-5' heavy BB		4.30	2.40
" jasminoides roseα	7.00		
5 gal. heavy 3-5'	2.00	1.80	1.70
" on trellis	2.70	2.50	2.40
field grown 4' spread BB	7.00		
Ternstroemia japonica			
BB 10-12" spread 12-15" high	2 00	1.80	1.60
Thuya aurea nana	2.00	1.50	1.00
BB 12-15"	1.70	1.50	1.40
" 15-18"	2.00	1.80	1.70
" 4-5' BT 3 ¹ / ₂ '	4.30 4.80	4.00 4.50	3.80 4.30
" beverlyensis	4.00	4.00	4.50
BB 2-3′	2.70	2.50	2.40
" 3-4'	3.30	3.00	2.80
boxed 15-18' Tree fern (see Alsophila)	45.00		

When a prospective buyer tells you he will "think it over" he has told vou all he is going to do—nine times out of ten.

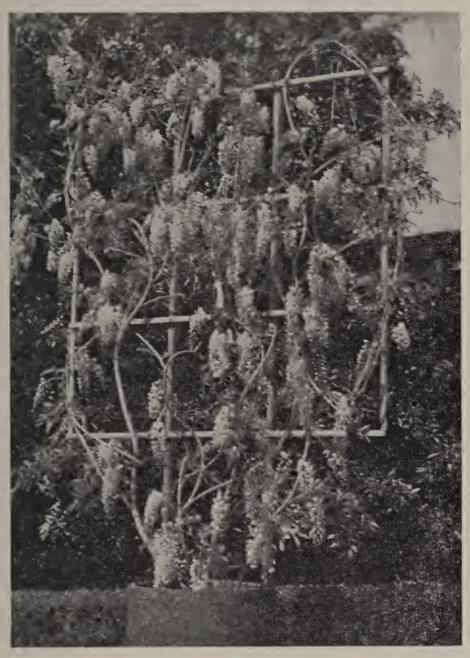


Our supply of Ulmus parvifolia sempervirens is practically unlimited and you can be assured of getting the true evergreen type grown from cuttings.

Tricuspidaria dependens Each BB 3-4' spread 8-10' high 8.00 '' 4-5' '' 8-10' '' 10.00 '' 5-6' '' 8-10' '' 12.50 '' 5-6' '' 10-12' '' 15.00	10 7.50 9.50 11.00	100 7.00
Ulmus parvifolia sempervirens (cuttings) 7-8' high 2-21/2' spread BB 10.00 18" box, 5-6' spread, 8-10' high	9.50	9.00
12-14' high, 8-9' spread	1.60 2.00	

Viburnum Carlsii BB 2-3'		10 3.80 4.50	100 3.50 4.30
3-4' "		2.80 3.80	2.60 3.60
" odoratissimum BB 3-4' " 4-5' 24" box 7-8' established	6.50	3.80 6.00	
" sandankwa BB 18-24" " 2-3' " 3-4'	3.00	2.00 2.80 3.80	1.90 2.60 3.60
" tinus (Laurestinus) BB 3-4' " 4-5'	2.70 3.20	2.50 3.00	2.30 2.80
Vitis capensis (Evergreen Grape 5 gal. heavy 5-6' staked " " on trellis	2.00 4.30 7.50	3.80 1.80 4.00	3.60 1.70 3.80
field grown 10' BB		.50	.40
BB 3-4'	5.00 6.50 8.50 10.00 17.50 31.50 45.00 57.50 65.00 22.50 30.00 37.50 65.00	3.50 4.80 6.00 8.00 9.00 15.00	3.30 4.60 5.80 7.50 8.50
BB 18-24" spread. Windmill palm (see Chamaerope		2.20	2.00
77 7 7 7 1 1	• .		•

To make yours a paying business have it one with which it pays others to trade.



We specialize in large specimen vines like the Wisteria above with many other varieties included.

Wisteria multijuga	Each
blue large cans on trellislongissima in barrels on trellissinensis in barrels on trellisalba in barrels on trellis	\$22.50 22.50 22.50 22.50 22.50

Collect bills for holiday sales before the sentiment which prompted the plant gifts gets cold.

Promptness is a most profitable habit, whether it be in shipping orders or paying bills.

Too many young men want credit for more than they do, and accept credit for more than they can pay.



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GREENHOUSE DECORATIVE PLANTS





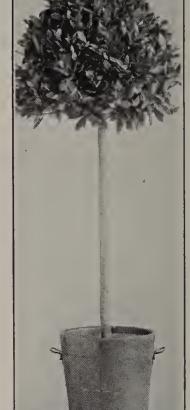
GREENHOUSE DECORATIVE PLANTS



Kentia forsteriana madeup 6" pot Kentias are our leading specialty and we have large assortments of both single and madeup plants

Kentia forst	eriana single	Each
4" pot	20-22"	\$ 1.00
5" - ``	28"	
6" \	3′	
6" \	31/2-4'	0.00
7″ tub	. , 2	
12" "		
~	7-8′	
14" "	9-10'	
	tub 12-16'	110.00-125.00
Kentia forst	eriana made-up	
6" pot	t 30-36"	4.50
_	3-31/2'	
7"	4-41/2'	1000
8″ \\	r ri/a	15.00
8″ ''	0.01/	30.50
•	6-61/2′	00.00
10	6 ¹ / ₂ -7′	
10" "	8-9'	25.00
12" ``	7-8'	30.00
12" \	8-9'	35.00
14" "	8-9'	45.00
16" "	0.104	
10	9-10'	

Kentia forsteriana madeup decord		rade	•	
5" pot 20-22" 6" " 3' 7" " 4-41/2' 8" " 5-51/2' 8" tub 51/2-6' 10" pot 6' 10" tub 61/2-7' 10" " 7-8' 12" " 71/2-8'	3.00 5.00 7.00 10.00 10.00 13.00			
Aglomena simplex (Chinese ever				
2½" pot	4.80	doz.		
Anthericum goldianum	7.20			
2" pot	2.75 d 4.00	doz.	20.00 30.00	per C
" mandianum				
2" pot		**	20.00	11 11
Anthurium spathiphyllum Clevelo				
4" pot	12.00	**		
Aralia elegantissima	10.00			
3" pot	7.20 15.00	**	55.00	per C
" chαbruri 5" pot	18.00	11		
" Guilfoylei		11		
21/4" pot	4.00			
4" pot	2.50		1	
Aspidistra lurida	10.00	1		
4" pot	24.00	**	1	
8" '\ 10" '\ 12" '\	5.00 7.00	**		
Aucuba crotonifolia				
3" pot		doz.		



Bay Tree (Laurus nobilis) Standard 14" tub size

One of the finest of all the decorative plants for use out-of-doors. We recommend it particularly for entrances and other conspicuous places.

Laurus nobilis standard (Bay tree)

14" tub, 40" stem, 26"		
crown, 6½ overall	15.00	each
14" tub, 40" stem, 28"		
crown, 6½ overall	17.50	**
14" tub, 40" stem, 30"		
crown, 6½ overall	20.00	**
14" tub, 40" stem, 32"		
crown, 6½ overall	22.50	**
16" tub, 40" stem, 32"		
crown, 6½ overall	25.00	**
16" tub, 40" stem, 34"		
crown, 6½′ overall	27.50	**
16" tub, 40" stem, 36"		
crown, 7' overall	30.00	**
16" tub, 40" stem, 38"		
crown, 7' overall	32.50	**
18" tub, 40" stem, 38"		
crown, 7' overall	35.00	**
18" tub, 40" stem, 40"		
crown, 7' overall	37.50	**
20" tub, 38" stem, 40"		
crown, 7' overall	40.00	**
20" tub, 52" stem, 44"		
crown, 8½ overall	45.00	**
22" tub, 60" stem, 54"		
crown, 9½ overall	47.50	**

Chamaerops humilis	
12" tub 2-21/2'	8.50 each
14" " 21/2-3'	
14" " 3-4'	
16" " 5½'	
16-18" tub 5½-6'	
Cocos australis	
12" tub 4-5'	7.50 each
14" `` 5-6'	10.00 ''
16" '` 6-8'	13.50 '' ,
Crotons assorted	
2½" pot	-
3" "	
4" \\	
5	0.50 11
0	2.50
0//	4.00 '' 5.00 ''
10" '` madeup 12" '` ''	15.00 ''
Croton Ramshorn, Reedii and Co	
	4.80 doz. 35.00 per C
3″ *	
4"	12.00 " 90.00 " "
5" "	
6" '`	3.00 "
Cycas revoluta	10.50
14" tub 2½-3'	12.50 each
Dieffenbachia assorted	17.50
3" pot	7 20 doz
4" " "	12.00 "
5" \`	2.00 each
6" ``	
7" ``	5.00 ''
Dracaena godseffiana	
2½" pot	6.00 doz.
Dracaena	
fragrans	
	7.20 doz. 50.00 per C
rothiana 4" ``	12.00 " 80.00 " "
E. Andre 5" '\ red wing 6" '\	1.50 each
red wing } 6" `` terminalis 7" ``	2.50 '\' 4.00 '\'
Lord Wolsley 8" "	6.50 ''
reds and fancy	0.00
mixed	
,	



Dracaena massangeana madeup 12" tub size

This plant in small sizes is used to great advantage for makeup work and also as an individual plant.

Dracaena sanderiana		
2½" pot	4.80 c	doz.
3" '`	7.20	**
" warnecki and Longii		
3" pot	12.00	doz.
4" * `	18.00	11
5" '`	2.50 €	each
6" \\	- 3.50	11
7" \\	5.00	11
" madeup 10" tub	12.00 e	
12" '	15.00	**
`` 14" ``		**
Eugenia hookerii standard		
14" tub, 42" stem, 26" cr 20" '` 42" '` 54-60" '`	10.00	each
20" \ 42" \ 54-60" \	35.00	11
" myrtifolia bush		
l gal.	.50	**
5 " 5-6'	1.70	11
" myrtifolia pyramid		
14" tub 7-8'	14.50	**
14" `` 8-9'	18.50	* * *

Eranthemum atropurpereum and	
2½" pot	4.00 ''
Euphorbia splendens	1.00
3" pot	6.00 "
4"	
5" \\	10.00 "
Ferns: Asplenium nidis avis	10.00
3" pot	6 00 doz 40 00 per C
4"	12 00 " 80 00 " "
5" \\	15.60 " 120.00 " "
6" \\	
7" \\	0.00
" Asplenium viva para	0.00
3" pot	7 20 doz
" Pteris assorted	7.20 QO2.
2½" pot	3.60 "
3" "	4.80 "
Ficus Doescherii	4.00
5" pot	1 50 each
6" '`	
" elastica and rubra	2.00
4" pot	9 60 doz 70 00 por C
5" \\	15.60 \(\text{`` 120.00 per \text{`` \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
6" " madour	3.00 ''
6" " madeup	0.50 11
7" '' single 10" '' branched	
12" " "	
14	17.50 ''

Ficus pandurata madeup 10" tub size

This large leafed rubber is very striking and should be used more where large plants are required.



Ficus palmerii		
3" pot		
4" "	12.00	
panaurata	2.00	
1 - 1		
6" \\ 7" \\	4.00 6.00 '\	
8" tub		
10" " madeup	15 00 ''	
12" '`	20.00 ''	
Gardenia mystery		
4" pot	9.60 doz.	
Hibiscus cooperii tricolor	0.00 // 05.00	\sim
2 ¹ / ₂ " pot		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
T:1:-	6.00 '' 45.00 ''	
Ivy gracilis 3" pot madeup	6.00 ''	
4" " "		
" Hahns	0.40	
3" pot madeup	7.20 ''	
4" '' ''		
" variegated maderensis		
2" pot	2.00 ''	
3″ '\\	4.00 ''	
4" '` madeup	12.00 ''	
10" tub pyramid	11.00 each	
12" "		
10" pot on trellis		
	10.00	
" English	200 207	
2" pot	2.00 QOZ.	
Ivy English	4.00	
4" pot madeup	8 40 doz	
12" tub pyramid	10.00 each	
12" tub pyramid	13.00 "	
12" pot trellis	10.00 "	
Libertia putchella		
$2^{1}/4^{"}$ pot	3.00 doz. 20.00 per	C
Ophopogon variegated		
21/2" pot	7.20 doz.	
Orange, Oteheite (dwarf)	1.00	
4" pot	1.00 each	
0"	2.00	
6" '`	3.00 '' 4.00 ''	
8" venetian pot		
10" " "	9.00 "	
12" " "	10.00	



Variegated Ivy Pyramids This hardy ivy grown in pyramid shape is much in demand for its colorful and decorative value.

Pandanus	veitchii	
3" p	ot	7.20 doz. 50.00 per C
4		13.50 " 100.00 " "
5" `		2.00 each
6" `	• • • • • • • • • • • • • • • • • • • •	3.00 ''
7"		4.00 ''
Peppers		
	ot	3.60 doz.
4"		0.00 11
5″ `		0.00
Philodend	ron cordatum	
2" pc	ot 4-6" long	2.40 doz. 16.00 per C
2"	6-8" \\	0.00 31 00.00 11 11
	1	1.00 1.00.00 11.11
	' double	
_	' madeup	
6" \	totem pole	
	" " " "	4 00 ''
·	ıb '' ''	0.00
10" '	1 11	10.00
10	1 11 11	15.00 ''
		13.00
elege	antissima	1.00 11
	ot	1.50 ''
pertu		0.00
6" po	ot moss pole	3.UU ·
7″ - `		5.00 ''
7" tı	ıb	
8" `	10.0	
10"		15.00 ''



Philodendron cordatum and Pothos aureus Wilcoxi totem poles 12" tub size

Plants of this type are much in demand for their decorative use as they have considerable height and very little spread. They are particularly adapted for inside use and this new idea of growing them on totem poles is attractive.

Philodendron pertusum	Each	
12" ``	20.00-25.00	
14" ``	30.00 ''	
16" '`	35.00 ''	
18" ``	50.00 ''	
" pertusum dubiα		
10" tub	12.50 ''	
14" ``	00 00 11	
16" ``		
" trifoliatum		
12" tub totum pole	15.00 ''	
Pothos aureus Wilcoxii	10.00	
	2 40 3 30 00	7
'/ not	2 /11 doz 16 111 por (
~ // · · · ·	2.40 doz. 16.00 per C	,
3″ ''	3.60 " 25.00 " "	,
3" '` double	3.60 \(\cdot\) 25.00 \(\cdot\) \(\cdot\)	,
3" '`	3.60 \(\cdot\) 25.00 \(\cdot\) \(\cdot\)	
3" " double	3.60 '` 25.00 '` '` 6.00 '` 8.40 '`	
3" " double	3.60 '' 25.00 '' '' 6.00 '' 8.40 '' 3.00 each	
3" " double	3.60 " 25.00" " 6.00 " 8.40 " 3.00 each 7.00 "	
3" " double	3.60 " 25.00 " " 6.00 " 8.40 " 3.00 each 7.00 "	
3" " double	3.60 " 25.00" " 6.00 " 8.40 " 3.00 each 7.00 " 15.00 "	
3" " double	3.60 " 25.00 " " 6.00 " 8.40 " 3.00 each 7.00 " 15.00 "	
3" " double	3.60 " 25.00 " " 6.00 " 8.40 " 3.00 each 7.00 " 15.00 " 6.00 "	

Phoenix canariensis	Each
10" " 3-4'	10.00 ''
12" " 31/2-4'	12.00 ''
12" " 4-5'	
12" `` 5-6'	18.50 "
14" `` 6-7'	
" roebelenii	20.00
4" pot	1.20 each
5" "	
6" \\	
16" tub 4-5'	30.00 ''
18" " 5-6'	40.00 ''
Raphis flabelliformis	10.00
12" tub 3-4 canes 4'	15.00 "
12" " 5-6 " 5'	22.50 ''
14" " 5-7 " 5'	25.00 ''
12" ' 5-6 ' 5'	30.00 ''
Sanchezia nobilis	00.00
21/2" pot	4.80 doz.
3″	7.20 ``
Sansevieria laurentii	
l" pot	3.50 doz. 25.00 per C
21/2"	4.00 " 30.00 " "
3″~ ``	5.00 '' 35.00 '' ''
4" "	10.00
5" \\	
6" \\	24.00 " 180.00 " "
7" \	3.00 each
8" \\	6.00 "
10" '\	10.00 "
	10.00

Assortment of sizes of Sansevieria laurentii, "Lucky Plant"



5"



Specimen Buxus Japonica in Tubs

3.60 doz. 25.00 per C 4.50 " 30.00 " " 12.00 " 90.00 " "						
Solanum pseudo capsicum (Jerusalem Cherry)						
6.00 doz.						
4.20 doz. 30.00 per C 7.20 " 55.00 " " 1.30 each						
. 10.00 '' -125.00 ''						
12.00 doz.						
. 4.50 each						
. 5.50 "						
7.50 ''						
2.40 doz. 17.50 per C						
. 4.80 " 35.00 " "						
. 8.40 "						
- L						

1.20 each

Buxus microphylla japonica			BB		Tubbed	
globes BB	12-14"		3.30	each	5.30	each
11 11	14-16"		4.30	**	6.30	**
11 11	16-18"		5.30	**	7.30	**
**	18-20"		6.00	**	10.00	**
**	24-26"		8.00	**	12.00	**
11 11	20 20"		9.50	**	13.50	**
11 11	32-34"		10.50	**	15.00	**
11 11	34-36"		12.00	**	17.00	**
hedge ''	24"		2.20	per ft.		
11 11	36"		3.30			
11 11	44"	•••••	4.30	** **		
***	48"		5.30	** **		
" l go	ıl. containe	ers	.70	each		
pyramid 1	BB 36-42"		6.00	**	10.00	each
**	`` 42-46"		8.00	**	12.00	**
**	" 48-54"		12.00	**	17.00	**
	yramid BB	42-48"	10.00	**		
***	***	48-50"	12.00	11		
***	***	60"	15.00	**		
standard			5.00	**	7.00	each
"	`` 20-22"		7.50	**	11.50	**
11	`` 22-24"		8.50	**	12.50	***
11	20 20		11.50	11	16.50	**
11	'` 30 <i>"</i>		12.50	**		

CALIFORNIA PLANT TUBS Diameter Per Doz. 12.00 7" 8" 15.00 10" 12" _____25.00 40.00 14" 16" 48.00 57.00 18" 75.00 20" 22"108.00 156.00 24" Prices on larger sizes given on request.



Another new addition to our fleet of delivery trucks.

LISTS OF TREES RECOMMENDED FOR VARIOUS USES ON THE PACIFIC COAST

I. ACCENT TREES

Cupressus sempervirens var. stricta Libocedrus decurrens Podocarpus elongata macrophylla Thuya beverlyensis

2. ALKALI-TOLERANT TREES

Ceratonia siliqua Cinnamomum camphora Eucalyptus corynocalyx

robusta

rudis

tereticornis

viminalis

Ficus macrophylla Koelreuteria bipinata Leptospermum laevigatum Melaleuca leucadendron nesophila

Nerium oleander Olea europaea Parkinsonia aculeata Pittosporum crassifolium Prunus illicifolia Quercus suber

3. AVENUE TREES

Cinnamomum camphora Cocos plumosa Eucalyptus polyanthemos viminalis

Magnolia grandiflora Phoenix canariensis Quercus agrifolia suber Schinus molle terebinthifolia Washingtonia filifera gracilis

4. BORDER TREES FOR HOME GROUNDS

Acacia baileyana verticillata Arbutus unedo Ceretonia siliqua Citrus, species Cupressus arizonica Eugenia myrtifolia Libocedrus decurrens Melaleuca, species Olea europaea Photinia serrulata

Pittosporum crassifolium

eugenioides

phillyraeoides

tenuifolium

undulatum

viridiflorum

Podocarpus elongata Prunus caroliniana integrifolia Ulmus parvifolia sempervirens

5. DROUGHT-TOLERANT TREES

Acacia, species Arbutus unedo Cedrus atlantica libani Ceratonia siliqua Cocos australis Cordyline australia Cupressus macrocarpa sempervirens var. stricta Eucalyptus, species Grevillea robusta Leptospermum laevigatum Libocedrus decurrens

Magnolia grandiflora Olea europaea Parkinsonia aculeata Phoenix canariensis Photinia arbutifolia Photinia serrulata Pinus pinea

Pittosporum crassifolium

eugenioides phillyraeoides viridiflorum

Prunus integrifolia Schinus molle

" terebinthifolia Washingtonia filifera gracilis

6. FLOWERING TREES

Acacia baileyana longifolia var. floribunda Arbutus unedo Bauhinia purpurea Cercis canadensis Eucalyptus corynocalyx

ficifolia sideroxylon var.

rosea

viminalis Grevillea robusta Jacaranda ovalifolia Koelreuteria bipinata Nerium oleander Parkinsonia aculeata Photinia serrulata Sterculia acerifolia

diversifolia

7. HEAT-TOLERANT TREES

Acacia verticillata Arbutus unedo Cedrus libani

Ceratonia siliqua Chamaecyparis lawsoniana Citrus, species Cupressus arizonica Eucalyptus rostrata rudis viminalis Libocedrus decurrens Liqustrum lucidum Magnolia grandiflora Nerium oleander Olea europaea Parkinsonia aculeața Photinia serrulata Pinus pinea Pittosporum phillyraeoides Quercus suber Schinus molle Sequoia gigantea

8. HEDGE TREES

Acacia baileyana " verticillata Ceratonia siliqua Cupressus macrocarpa Eucalyptus polyanthemos Eugenia myrtifolia Feijoa sellowiana Laurus nobilis Libocedrus decurrens Ligustrum lucidum Olea europaea Pittosporum crassifolium eugenioides undulatum viridiflorum Prunus caroliniana " ilicifolia integrifolia

Psidium cattleianum Quercus agrifolia

9. LAWN SPECIMEN TREES FOR PARKS OR LARGE PRIVATE GROUNDS

Araucaria excelsa Cedrus atlantica

deodara

libani

Ficus macrophylla Jacaranda ovalifolia Sequoia gigantea " sempervirens

10. PEST-RESISTANT TREES

Acacia, species Arbutus unedo Cinnamomum camphora Eucalyptus, species Leptospermum laevigatum Libocedrus decurrens Melaleuca, species

II. ROUND-HEADED TREES FORMING GOOD GROUPS

12. SEACOAST-TOLERANT TREES

Cupressus macrocarpa Eucalyptus ficifolia Lagunaria patersoni Leptospermum laevigatum Melaleuca armillaris Pittosporum crassifolium

13. STREET TREES

Ceratonia siliqua
Cinnamomum camphora
Cocos plumosa
Eucalyptus ficifolia
"polyanthemos
Jacaranda
Koelreuteria bipinata
Magnolia grandiflora
Metrosideros robusta
Olea europaea

Parkinsonia aculeata Photinia serrulata Pittosporum crassifolium Schinus terebinthitolia Tricuspidaria Ulmus parvifolia sempervirens

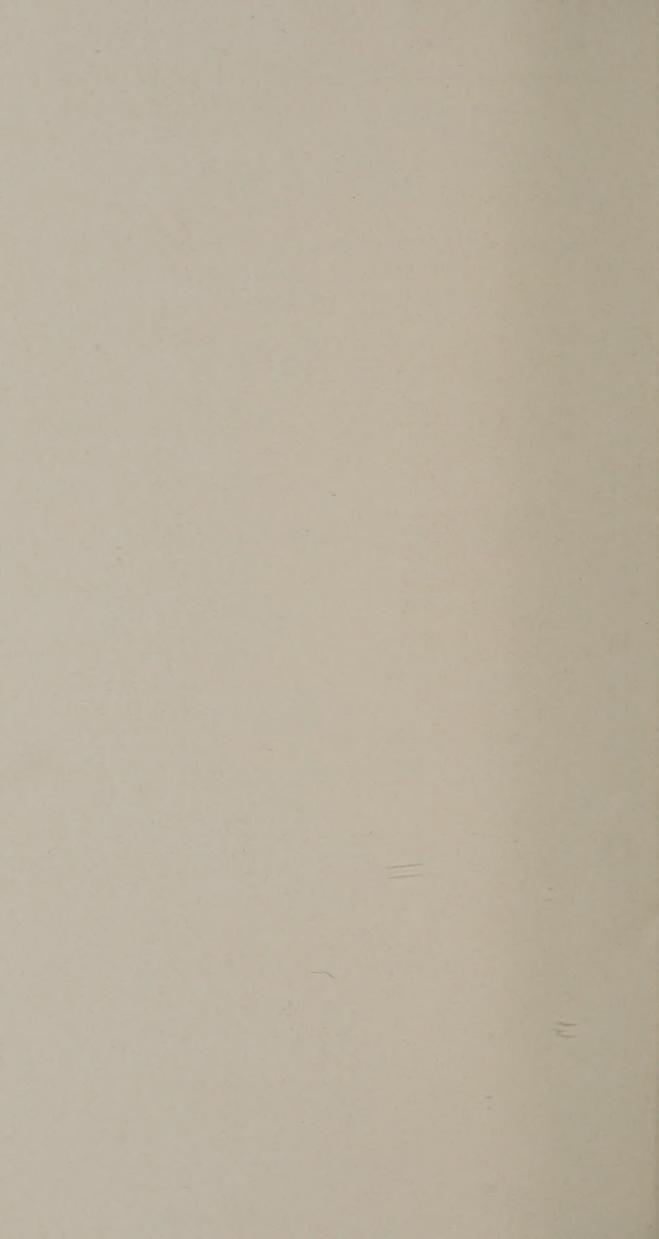
14. TROPICAL TREES FOR MILD REGIONS

Araucaria bidwilli Bauhinia purpurea Citrus Cocos australis plumosa Cordyline australis Dracaena draco Eucalyptus ficifolia Ficus elastica macrophylla pandurata Grevillea robusta Jacaranda ovalifolia Magnolia grandiflora Persea americana Phoenix reclinata Pittosporum undulatum Podocarpus elongata macrophylla Prunus laurocerasus Schinus molle Washingtonia filifera gracilis

15. WINDBREAK TREES

Eucalyptus globulus
"robusta
"rostrata
"rudis
"viminalis
Leptospermum laevigatum
Pittosporum crassifolium







IF

EXCEPTIONAL

Quality Pleases

Your Customers

WILCOX'S

SATISFACTORY
VALUES GUARANTEED